

## What is the 4-H & FFA Livestock Market Auction?

The 4-H & FFA Livestock Auction is the culmination of many 4-H and FFA members' year-long project efforts. This is the time when animals they have cared for are sold to the public. It is the final step in their livestock project where the educational marketing aspects come to life.

4-H members have a unique opportunity to gain many valuable life skills through their 4-H livestock projects including such skills as communication, critical thinking, financial management, organization, responsibility, confidence, and leadership through their project involvement and 4-H club.

The 4-H member also has the opportunity to receive a premium price for the animals that they market through the youth livestock auction sales at the County Fair. Many youth use the money gained from their 4-H projects to help pay for college.

## Help Our Youth Learn by Doing



### For more information about the Junior Livestock Market Auctions

Ingham County MSU Extension (4-H)  
(517) 676-7207

Ingham County Fair (517) 676-2428

Steve Opp, Livestock Sale Committee  
Chairperson 596-3466 or 204-4528

Phil Hutchison, Large Animal Sale  
Chairperson (517) 937-6275

Jim & Julie Hath, Small Animal Sale  
Chairpersons (517) 468-3273

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## 2009 Junior Livestock Market Auctions



# Ingham County

# 4-H & FFA



### LARGE ANIMAL SALE

2:00 p.m. Thursday, August 6, 2009

### SMALL ANIMAL SALE

1:00 p.m. Saturday, August 8, 2009

**INGHAM COUNTY FAIRGROUNDS**

MAIN ARENA

MASON, MI

# Details Buyers Will Need to Know

Large Animal Sale Thursday, August 6, 2009 2:00 p.m.  
Sale order: Milk, Dairy Steers, Lambs, Swine, Dairy Feeders, Beef

Small Animal Sale Saturday, August 8, 2009 1:00 p.m.  
Sale order: Goats, Goat Milk, Poultry, Rabbits

Both sales held at the Ingham County Fairgrounds Main Arena, Mason, Michigan

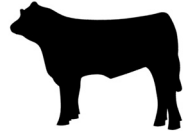
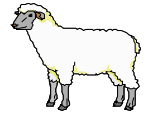
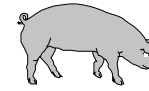
Registration for both sales begins 1-hour prior at the clerk's table. You will need to provide your name, address, phone number, and driver's license number to receive a buyer's number and sale bill. Each buyer will receive 2 tickets when they register for a meal provided during the auction. All buyers are encouraged to pay at the sale for their purchases by cash or check. All purchases must be paid within 30 days of the auction. Checks are to be made out to Greenstone Farm Credit Services.

Large animals are sold by the pound (if you bid \$2.00 per pound x 250 pound pig = \$500.00), small animals are sold per individual (if you bid \$75 for a rabbit, you owe \$75). If you need more information about current market prices to help you formulate a budget for the auctions contact the chairperson of the large or small animal auction. Trucking after the sale is provided by the sale committee for most purchases.

Two or more individuals may cooperatively purchase an animal. Buyers not able to attend the sale may bid on or purchase livestock by contacting the sale committee chairperson. The chairperson will explain the options and process to the buyer.

Buyers have the following options for their purchases made during the auction:

- A. Have the animal processed at a processor of their choice (a list of available processors will be provided at registration for large animals). The buyer is responsible for paying the processing fees. If purchasing a whole animal is too much for an individual buyer, it is encouraged that the individual find other individuals to share the bidder number and split the meat and costs.
- B. Resell the animal (large animals). The current market price will be posted on the day of the auction. You will pay the purchase price minus the market price for the animal on the day of the sale. The sale committee will have your animal transported to the market. For example, if you purchase a 1,200 pound beef at \$1.00 per pound at the auction, and the market price for beef is \$0.75 per pound, you would owe  $(1.00 - 0.75) \times 1,200 = \$300$ .
- C. The buyer can keep the animal by picking it up at the close of the fair. The buyer is responsible for transporting the animal.
- D. Donations may be made to local food bank. Buyer must pay the processing fee.
- E. Donate the animal back to the sale committee to be used for scholarships, educational programs, and continuation of the livestock programs.



## Reasons to Be a 4-H&FFA Supporter

You will receive personal satisfaction through the following:

- Helping young people who have worked very hard on their projects
- A nice way of saying "Thank you" to those who conduct business with you
- Free advertising—your name or business will be listed as a buyer in local newspapers (over 100,000 distributed last year), next year's fair premium book and sale poster, displayed over the animal for the duration of fair, and you will receive a buyer's rosette to display in your place of business.
- Obtaining meat for your freezer if you keep the animal or donating meat to area food bank
- Your purchase is tax deductible as a charitable donation

